# THE 'HOW-TO' COLLECTION SERIES

OCTOBER 18TH & 19TH, 2016





Whether you're training a new employee or providing refresher training for an experienced one, the 'How-To' Collection Series will improve the knowledge level and skills for completing a Small Claims court action, Bankruptcy or Consumer Proposal.

# DAY 1

# **SMALL CLAIMS COURT**

Tuesday, October 18th, 2016

Collection action can be a costly proposition for any credit union. When faced with the prospect of a loan, line of credit or unauthorized overdraft loss... Small Claims Court is your best and most cost effective method of recovery.

# **Learning Outcomes**

At the completion of this course you should be able to:

- Explain the Small Claims Court process
- Issue a claim and service of documents
- Understand the defence process
- Explain Motions and the Trial procedures
- Prepare documents in order to obtain default judgment
- Deal effectively with garnishments, examinations and Writs of Seizure and Sale

## DAY 2

## **BANKRUPTCY & CONSUMER PROPOSAL**

Wednesday, October 19th, 2016

Receiving a Notice of Bankruptcy or Consumer Proposal can be overwhelming unless you have the knowledge to respond quickly and decisively. Using case study examples participants will learn the most effective way to minimize losses for the credit union.

# **Learning Outcomes**

At the completion of this course you should be able to:

- Understand the causes of bankruptcy
- Review a Statement of Affairs and prepare a hypothetical Proof of Claim
- When to request and how to prepare for a Meeting of Creditors
- How to be appointed as an Inspector to the estate
- Discuss the role and responsibilities of the Trustee
- Perform the steps necessary and when to oppose a discharge of the bankrupt

A trustee will attend part of the session.

OCTOBER 18TH & 19TH, 2016 HILTON GARDEN INN TORONTO AIRPORT WEST HOTEL, MISSISSAUGA, ON



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## **INSTRUCTOR – BOB MOSEY**

Bob Mosey is recognized by Ontario credit unions as highly respected specialist in all areas of collections including but not limited to, Small Claims Court, Bankruptcy and Consumer Proposals. He has over 35 years of experience in all areas of retail lending and has a unique and professional approach to these topics. Bob has been instrumental in recovering millions of dollars for Ontario credit unions and has presented hundreds of collection related courses and workshop across Canada. Bob is a consultant with Level Five and is a valued instructor and liaison for Professional Credit Granting School held at the Kingbridge Conference Centre, King City, Ontario.

DATE: Tuesday, October 18th, 2016 & Wednesday, October 19th, 2016

**TIME:** 8:45 am to 4:30 pm

## EARLY PAYMENT/ REGISTRATION FEE + MEETING PACKAGE PER SESSION:

Early Registration Deadline Friday September 16, 2016 \$625.00 + HST = \$706.25 + \$83.00 + HST = \$800.04

EARLY PAYMENT/ REGISTRATION FEE + MEETING PACKAGE (2) SESSIONS:

1,100 + HST = 1,243.00 + 166.00 + HST = 1,430.58

**REGULAR REGISTRATION FEE + MEETING PACKAGE PER SESSION:** 

\$725.00 + HST = \$819.25 + \$83.00 + HST = \$913.04

**REGULAR REGISTRATION FEE + MEETING PACKAGE (2) SESSIONS:** 

1,300.00 + HST = 1,469.00 + 166.00 + HST = 1,656.58

#### FEE FOR EACH COURSE INCLUDES:

Training Material, Continental Breakfast, lunch, 2 nutrition breaks

### **LOCATION:**

Hilton Garden Inn Toronto Airport West

1870 Matheson Blvd Mississauga, ON I 4W

Mississauga, ON L4W 0B3 Telephone: 905-361-6300

Contact the hotel directly if a room is required.

## **TO REGISTER:**

Return the completed registration form to: Candis Mirtl at cmirtl@levelfive.ca or mail to:

Level Five Strategic Partners Inc. Suite 308, 6975 Meadowvale Town Centre Circle #9, Mississauga, ON L5N 2V7

REGISTRATION FORM	
Name	
Title	
Credit Union	
Address	
Postal Code Telephone	Fax
Email Address	
☐ SMALL CLAIMS COURT ☐ BANKRUPTCY & CONSUMER PROPOSAL  Payment Enclosed in the amount of \$  ☐ Cheque to follow  Please make cheque payable to Level Five Strategic Partners Inc.	REGISTER AND PAY EARLY AND SAVE!!!

